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Savoir argumenter

3^e édition

**Éditions
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Savoir Argumenter 3eme Edition 2004

**Frédéric Dosquet, Eric
Barquissau, Herbert Castéran, Refk
Selmi**

Savoir Argumenter 3eme Edition 2004:

ABC de l'argumentation, 2e édition Marie-Josée Drolet, Mireille Lalancette, Marie-Ève Caty, 2019-01-23T00:00:00-05:00 Au quotidien les professionnels de la santé ont convaincre différentes personnes ou communautés qu'il s'agisse de patients de collègues de supérieurs ou de partenaires de la pertinence de leurs points de vue Cet ouvrage explique ces professionnels les principes de la rhétorique et diverses stratégies argumentatives tout en soulignant les avantages de les utiliser dans le cadre de leur pratique Parfois considéré comme l'art de persuader ou d'crire avec style la rhétorique est ici envisagée comme l'art d'argumenter pour convaincre par l'usage de la logique logos le recours aux motions pathos et une réflexion éthique sur le rôle de l'orateur ethos Cette seconde édition de l'ABC de l'argumentation a entièrement revue Alors que les éléments théoriques de la première partie de l'ouvrage sont demeurés sensiblement les mêmes que ceux de la première édition les éléments pratiques de la deuxième partie ont été pour leur part significativement bonifiés Les auteures ont notamment développé de nouveaux exemples pour présenter certains arguments de la méthode I D A L E Trois nouveaux chapitres enrichissent également cette nouvelle édition qui offre un plus grand nombre d'outils aux professionnels de la santé pour soutenir leurs revendications Ceux-ci s'articulent autour du thème de l'advocacy et illustrent la manière dont les principes rhétoriques et les stratégies argumentatives peuvent être mis au service de la défense des droits des besoins ou des intérêts des patients et des professionnels de la promotion des emplois en santé ainsi que de l'amélioration des soins et des services dans ce milieu Ce livre se veut un incontournable dans l'enseignement de l'argumentation en santé et dans d'autres domaines Il entend aussi outiller toute personne qui souhaite convaincre car les principes et stratégies qu'il propose s'appliquent toute situation d'argumentation

Les relations publiques dans une société en mouvance - 4e édition Danielle Maisonneuve, 2011-02-23T00:00:00-05:00 Les relations publiques sont omniprésentes dans la société et contribuent à l'établissement de communications qui structurent l'espace public Ces communications favorisent l'émergence d'une participation citoyenne et d'un engagement organisationnel qui orientent l'évolution des enjeux de société auxquels nous sommes confrontés quotidiennement Une mutation de la communication de plus en plus interactive permet aux citoyens et aux organisations de prendre davantage en charge l'expression de leurs opinions dans un espace médiatique redéfini par l'essor des médias sociaux Dans ce contexte le rôle des relations publiques s'inscrit dans une mouvance de dispositifs communicationnels qui volent vers une plus grande imputabilité des organisations et des groupes sociaux Considérant cette nouvelle réalité Danielle Maisonneuve signe une quatrième version du livre Les relations publiques dans une société en mouvance remaniée en profondeur Deux nouveaux chapitres y ajoutent grâce à l'apport de collaborateurs l'un sur l'évaluation et les indicateurs mesurables en relations publiques et l'autre sur l'éthique rappelant le principe qui lie citoyenneté démocratique et relations publiques Enfin des études de cas tirées des dossiers des Prix d'excellence 2009 de la Société québécoise des professionnels en relations publiques actualisent le propos

Marketing et communication politique 3e édition Frédéric Dosquet, Eric Barquissau, Herbert Castéran, Refk

Selmi, 2022-02-17 Chaque leçon attire le regard des citoyens sur la communication politique. D'un côté, elle est par les uns idolâtrée et par les autres elle est aujourd'hui incontournable dans le jeu électoral de nos démocraties. Cet état de fait engendre la nécessité de réfléchir de penser la communication politique en s'interrogeant sur sa conception, sa mise en œuvre, son efficacité. Orientée vers la recherche académique, cette troisième édition est enrichie des faits qui se sont produits depuis 2017 et 2020, leçon américaine et qui ont secoué l'ensemble des démocraties occidentales, ainsi que d'un nouveau chapitre portant sur les politiques énergétiques des principales puissances européennes. Cette nouvelle édition a pour vocation d'offrir une grille de lecture pluridisciplinaire des grands rendez-vous électoraux qui jalonnent la vie tumultueuse des démocraties. En analysant les outils du marketing et de la communication politique, elle permet d'appréhender précisément les stratégies adoptées par les différents acteurs de la compétition électorale. La lecture de l'ouvrage permet de comprendre toute la profondeur et les particularités de cette discipline, ainsi que la difficulté d'une mise en œuvre efficace. Chaque chapitre correspond à un focus sur une question essentielle du marketing et de la communication politique : l'histoire des idées politiques de l'Antiquité à nos jours, le panorama des systèmes politiques et partisans dans les principales démocraties, la présentation des stratégies de persuasion électorale, les mesures de l'opinion publique, le e-marketing politique, les politiques énergétiques européennes. Rédigé par des enseignants-chercheurs spécialistes du domaine, ce livre allie pédagogie et académisme. Il représente un décryptage indispensable du monde politique, l'usage de tout communicant, voire de tout citoyen.

Négociateur au RAID Christophe Caupenne, 2011-09-29 Négociateur plutôt que tueur 23h50 La sonnerie du pager retentit dans la nuit. Le bip bip caractéristique réveille une partie de la maison. Sur le petit cran cristallin, un message s'affiche : Alerte retour au service prise d'otage. Rouen. Monsieur T, un artisan de 52 ans retient sa femme en otage depuis maintenant deux heures sous la menace d'un fusil pompe. Le RAID est appelé pour résoudre la crise. De longues heures de négociation vont alors commencer. Au fil du temps, l'empirisme qui présidait la pratique de la négociation s'est transformé en une discipline aboutie. C'est aujourd'hui une vraie spécialité riche et complexe. Le commandant Christophe Caupenne est le chef des négociateurs du RAID, l'unité d'élite de la police nationale. Il nous livre ici un ouvrage passionnant dans lequel les histoires sont plus extraordinaires les unes que les autres.

De l'éthique à l'ergothérapie, 3e édition Marie-Josée Drolet, Mlanie Ruest, 2021-01-06 T00:00:00-05:00 En offrant un vocabulaire éthique et une méthode d'approche des enjeux éthiques de la pratique ergothérapeutique, ce livre entend outiller l'ergothérapeute afin qu'il soit en mesure d'aborder les situations éthiques rencontrées avec plus d'aisance et de confiance. Il offre une base théorique en décortiquant la théorie des stades de développement du raisonnement éthique de Kohlberg, ainsi que les trois familles de théories éthiques contemporaines qui sont l'éthique utilitariste, l'éthique déontologique et l'éthique des vertus, en plus de cerner les valeurs propres à la profession, l'ontologie axiologique. Cette troisième édition met l'accent sur la mobilisation des connaissances éthiques pour soutenir les apprentissages et le développement de la pratique réflexive éthique en ergothérapie, en proposant plusieurs exercices qui facilitent l'intégration des notions théoriques abordées.

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