30 60 90 days plan for customer success

Purpose of this shide is to address the defaits about company's 20 60 00 days plan for customer success. Major stemants coverably the plan are follow and understand, analyze plan and executes





Listen and Understand

- Meet the statishilders
- a. Understand the product and existing procedures
- Connect with potential leads
- a. Add test here

Analyze

- Ediact data from repolitory
- a. Understand recurring revenue
- Analyze last 100 days shum
- a Add test here



- Evaluate customer sentiment. aid segment them accordingly
- a. Develop a customer NUCLEUS BUILDS
- a. Define performance lipis-
- Ceate an expansion plan
- ii. Add text here
- iii. Add held bern



Execute

- Select a platform for contamin soccess
- or Budget approval
- a. Allocate renoutties
- Communicate goals.
- s. Map out contoner journey.
- ... Montor and valve the process
- s. Addition here
- Add led have

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Eduard Adolf Ferdinand Mätzner

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