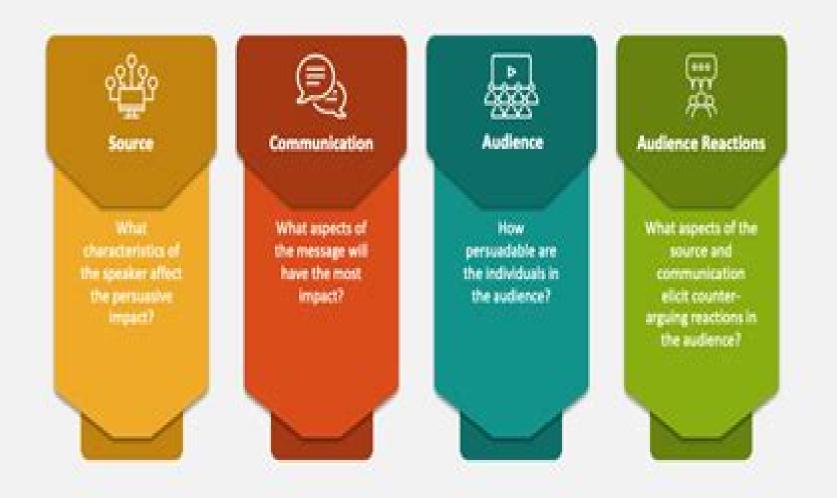
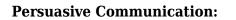
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Variables for Persuasive Communication



Persuasive Communication

Erwin Paul Bettinghaus, Michael J. Cody



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