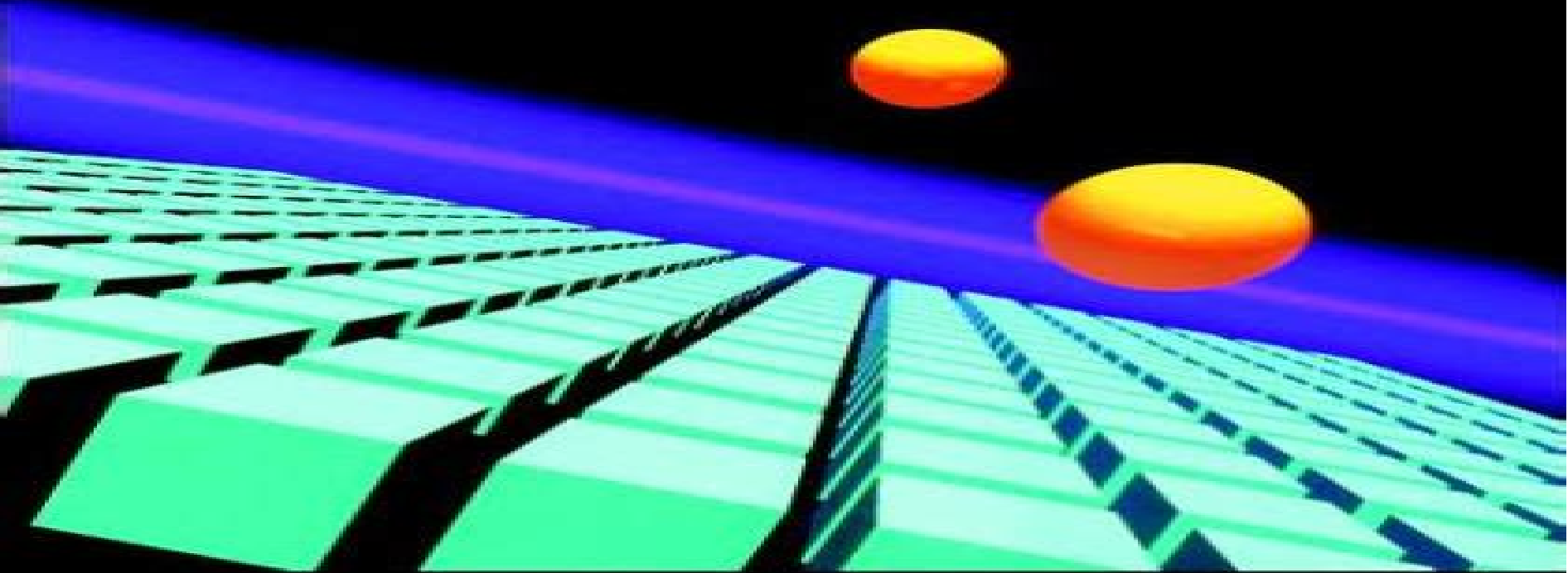


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DANIEL J. O'KEEFE

Persuasion Theory And Context Sage Library Of Social Research

**Teresa La Hera, Jeroen Jansz, Joost
Raessens, Ben Schouten**



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gaming that is on the process of these particular games being played by players The purpose is to better understand when and how digital games can be used for persuasion by further exploring persuasive games and some other kinds of persuasive playful interaction as well The book critically integrates what has been accomplished in separate research traditions to offer a multidisciplinary approach to understanding persuasive gaming that is closely linked to developments in the industry by including the exploration of relevant case studies Subject Guide to Books in Print ,1993 *Sharing Behavior of Brand Crisis Information on Social Media* Changzheng Yang,2022-01-19 This book adopted 66 brand crisis events as research samples taking place from 2010 to 2016 on social media Chinese Weibo performs research on influence mechanism of brand crisis information sharing behavior on social media from contextual perspective The book explores into the fluctuation characteristics of information sharing behavior the contextual influence factors both the static and dynamic mechanism of information sharing behavior and regulation measures of crisis information sharing behavior The important features of the book are reflected in accurate analysis of the autocorrelation trend characteristics periodic characteristics and cluster characteristics of the fluctuation of crisis information sharing behavior and deep exploration of dynamic mechanism and static mechanism of the time lag characteristics impulsive disturbance and marginal influence of the impact of information sharing behavior from perspective of situational factors The book mainly focuses on the field of brand crisis management and construct the formation and evolution mechanism of brand crisis information sharing behavior from both vertical and horizontal dimensions through a combination of theoretical exposition and case analysis so that readers can got a clear understanding of brand crisis information communication and management through dimension reduction The book can be used as a textbook for undergraduates and postgraduates in economics and management in colleges and universities can also be a reference for business managers scientific researchers and others interested in the field of crisis management Books in Print ,1982 The Recovery of Rhetoric Richard H. Roberts,James M. M. Good,1993 Books in Series ,1985 Vols for 1980 issued in three parts Series Authors and Titles *A London Bibliography of the Social Sciences* ,1931 Vols 1 4 include material to June 1 1929 *Library of Congress Catalogs* Library of Congress,1983 **Monographic Series** Library of Congress, The British National Bibliography Arthur James Wells,2000 **American Book Publishing Record** ,2001

Persuasion Kathleen Kelley Reardon,1981-05 Reardon views persuasion as not only the means for selling goods or political parties something that one person or group does to another She also sees it as an exchange a way of defining our self identity our personal opinions and our shared ideals She applies a fresh sensitivity towards the situational complexity of persuasion in her study of interpersonal organizational and mass media persuasion choose this volume for a class or seminar on communication theory because it is a thoughtful and useful explication and polemic for a rules perspective on communication with particular reference to persuasion whether you choose it for one class or another or none at all do not miss choosing to read it Quarte **From Argument Schemes to Argumentative Relations in the Wild** Frans H. van

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