

First Last

Marketing Manager

Marketing Manager with five years of experience leading product development and distribution. Led teams of 5-15 people across technology, business, and design departments.

EXPERIENCE

Resume Worded, New York, NY

Marketing Manager

January 2020 - Present

- Developed new scoring techniques by driving initiatives such as marketing performance reports, reporting a 35% marketing performance increase in 6 months.
- Increased site traffic by 15% by developing, executing, and measuring integrated, multi-channel marketing strategies to increase agency awareness which generated and nurtured leads, and also supported business development efforts.
- Gained an increase in annual revenue by 60% through organizing and implementing direct and digital marketing strategies.
- Managed a \$1.5 million marketing budget while creating a budget surplus with consistent sales.

Growthsi, Remote

Marketing Coordinator

July 2016 - January 2020

- Maintained the yearly cost saving of 15% by investigating options on cost, quality, and the company's needs.
- Generated over \$1.5 million in revenue by executing comprehensive digital marketing plans for more than 30 events.
- Managed all marketing and promotional materials valued at up to \$1.3 million by ordering, tracking, and reviewing the inventory levels.

Resume Worded, Boston, MA

Operations Assistant

January 2012 - June 2016

- Maintained responsibility for daily operations, electronic banking, loss prevention, and staffing of 20 associates for different facilities with more than \$3 million in inventory.
- Supervised the quality of customer service, oversaw the procurement and distribution of products to more than 70,000 customers.
- Coordinated delivery operations of over 150 stores and distribution centers nationwide.

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SKILLS

Facebook Ads

Print Media

Social Media Management

Search Engine Optimization

(SEO)

Drupal

Search Engine Marketing

(SEM)

EDUCATION

Resume Worded University

Master of Business Management

January 2012

New York, NY

- **Awards:** Resume Worded Teaching Fellow (only 5 awarded to class), Dean's List 2012 (Top 10%)
- Completed one-year study abroad with Singapore University

OTHER

- Volunteer 20 hours/month at the ABC foundation, leading pro-bono city projects
- Operations Specialist certified (2016)

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Gerry Crispin, Mark Mehler



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Federal Register ,2013-09 *Code of Federal Regulations* ,2015 Special edition of the Federal Register containing a codification of documents of general applicability and future effect with ancillaries **Title 42 Public Health Parts 400 to 413 (Revised as of October 1, 2013)** Office of The Federal Register, Enhanced by IntraWEB, LLC,2013-10-01 42 CFR Public Health Catalog of Federal Domestic Assistance ,1999 Identifies and describes specific government assistance opportunities such as loans grants counseling and procurement contracts available under many agencies and programs

International Railway Journal ,2003 **ID** ,2003 The Mining Journal, Railway and Commercial Gazette ,1884 Dr. Dobb's Journal ,2005 **The CPA Journal** ,2000 CareerXroads Gerry Crispin,Mark Mehler,1999 An exclusive directory to connect talent and opportunity on the Internet CareerXroads is a tool to help professionals develop new opportunities and network successfully in the increasingly competitive global market Job seekers and recruiters alike will get an edge with this must have guide that is updated by the authors each month via e mail An added feature in this their fifth edition is a kit bag of articles that includes tips and tools for anyone looking for their next job or wanting to hire their next employee The guide includes detailed reviews of 500 top rated WWW sites for finding jobs and resumes that are cross indexed by professional specialty geography industry and more guidelines for job seekers to network online prepare resumes that pass optical scanning standards and find short cuts to access thousands of employers guidelines for recruiters and hiring managers to find and attract more qualified candidates faster at less cost than ever before Mergent OTC Industrial Manual ,2003

The GSEC Prep Guide Mike Chapple,2003-06-27 SANS SysAdmin Audit Network Security has trained and certified more than 156 000 security professionals This book is the cost friendly alternative to the 450 SANS materials and 1200 SANS courses providing more and better information for 60 SANS is widely known and well respected with sponsors educators and advisors from prestigious government agencies FBI corporations and universities Carnegie Mellon around the world A companion CD contains the Boson test engine packed with review questions PC Magazine ,1999 Press Summary - Illinois Information Service Illinois Information Service,2002-07-17 Gale Directory of Databases ,2001 **Paper** ,1999

Plunkett's Entertainment & Media Industry Almanac ,2006 *Computers & Electronics* ,1985 *ASME Technical Papers* ,1999 **Investors Chronicle** ,2002

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