

# DENVER DAHL

Account Manager

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📍 San Francisco, CA

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🌐 [LinkedIn.com/denver-dahl](#)

## EXPERIENCE

### Key Account Manager

Lauzon

📅 2016 - Ongoing 📍 San Francisco, CA

Lauzon is a leading worldwide manufacturer, designer, and supplier of bearings, linear motion products, precision bearings, spindles, seals, and services. Responsible for business development with Key Accounts with main focus in ENERGY, POWER UTILITIES and HEAVY industries.

- Achieved 12% growth in the account's revenue and 7% profitability improvement.
- Generated \$2,000,000+ new revenue by signing 10 new accounts.
- Presented to over 600 delegates in Europe for facilitating new insurance tracking process.
- Established a Cloud Team and increased Cloud Business profit 8X.

### Senior Account Manager

Koepp Inc

📅 2014 - 2016 📍 San Francisco, CA

Koepp Inc is Google Street View certified agency.

- Managed Search, Shopping & Display ads for major brands with total monthly ad spend of around \$150,000/month.
- Managed the largest key account generating \$17,500,000 annually.
- Worked with the BSO team for 6 months as being the sole responsible for their online marketing campaigns.

### Account Manager Infrastructure & Application Development

Drouin S.A.R.L.

📅 2012 - 2014 📍 San Francisco, CA

- Pioneered sales of Fixed+mobile services in Spain in 2012.
- Achieved 126% Revenue Attainment in H2 (Jan-Jun 2013).
- Increased a French fashion brand PPC revenue by 90% YoY, mainly with the help of our shopping campaigns.
- Achieved to reach a level of satisfaction of 9+ over 10 with the usage of Oracle Support for one top account.

## EDUCATION

### Master of Marketing Management [MMM]

La Trobe University

📅 2007 - 2008 📍 San Francisco, CA

## KEY ACHIEVEMENTS



#### Building the future

Established a Cloud Team and increased Cloud Business profit 8X.



#### Managing the largest accounts

Managed the largest key account generating \$17,500,000 annually.



#### Market share - Key accounts & projects

Generated \$2,000,000+ new revenue by signing 10 new accounts



#### Work-life balance

I recharge spending my weekends in nature with my family of 5.

## SKILLS

MS Office Programs

Windows & Mac OS-X

Asana

Salesforce

Agile

CRM Systems

Hubspot

LinkedIn Sales Navigator

Dun & Bradstreet

## LANGUAGES

English

Native

German

Proficient

Greek

Advanced



# Resume Template Today

**Samuel Langhorne Clemens**



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personnel returning to civilian life and are seeking employment College students just graduating and ready to enter the world of work People dissatisfied in their current positions and want to move on More mature job candidates that are out of work and not ready for retirement Those returning to the workplace after many years of absence The book will assist you in setting employment goals and evaluating new career opportunities It will help you manage your job transition and employment campaign in a systematic and organized way by providing you with the needed tools skills and knowledge that will ensure a successful outcome Dr Richard Wittmeyer relies on his thirty years of experience in talent acquisition career and performance management human resources employment coaching and strategic organizational development in order to help others productively manage a job transition during these uncertain times Job seekers will learn how to Identify their personal strengths and job accomplishments Design and implement a job search and networking strategy that works Construct and present a resume and cover letter that sells Target the job search through the use of solid letter writing and telephone campaigns Realize the importance of Networking and how to make it happen Make a great impression during the interview Develop an elevator speech that will identify you as a person of interest Accept the position that you desire Settle into your new job Special Feature Land that new job right after college Special Feature Develop an employment strategy for those over 50 And much more Despite today's challenging times in the job market there are still success stories happening every day as companies continue to look for talented people The practical information and concrete examples included in this valuable field manual will help guide others to success by teaching a complete process that helps anyone take control of their employment future

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component that covers software applications Other course areas include Adult and Continuing Education Individual Application courses which are one credit hour designed to provide a brief introduction to a single software application

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web step 1 wear the helmet goggles and gloves take the soda water bottles and cut one of them halfway through that should leave you with a wide mouth bottle and a regular bottle now take the regular bottle and attach a cone shaped piece of cardboard that you can cut out to the bottom of the bottle this will become the nose of the rocket

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web egg drop water stiders egg drop water bottle rockets focus question the focus of our project is to learn about newton s laws of motion objective our objective is to try to get our bottle rocket to get the highest in the air prediction if we make our rocket lightweight and very aerodynamic then we will be able to have a good chance at

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web how do you make a bottle rocket that holds eggs apply the foam cover on the egg and put it inside the basket this will be your passenger now put the basket with the egg and the parachute attached in the half bottle and fit the cut end of the bottle under the mouth of the other bottle

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web jun 7 2018 in my science class we were assigned to create a bottle rocket that would protect an egg after being launched and then falling back down to earth

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web dec 6 2014 constructing out rocket we cut one of our water bottles into three sections top middle and bottom we connected the top and bottom sections to make our small compartment for our egg and connected the middle of the bottle to our bottom bottle to make the body of the rocket we connected all of these components with tape and then

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web water rockets task to design and construct 1 a bottle rocket missile you will design a rocket as high as possible 2 an eggstronaut bottle rocket design and launch a rocket carrying a raw egg into space and back again specifications rockets



must be made of pop bottles 2 liter bottles seems to work best bring from home

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web egg drops water striders water bottle rockets focus question how can you make a rocket out of 2 liters that goes higher than 150 feet and stays in the air for at least 10 seconds objective the objective is to get our rocket to go fly higher than 150 feet and to stay in the air for longer than 10 seconds prediction if we use 1 liter of

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web 3 stage human rocket egg drop water striders genetics water bottle rockets procedure 1 read the restrictions directions 2 gather the materials 3 build the device 4 drop the egg from the desired height 5 draw a conclusion science olympiad egg drop materials paper bag plastic bag cup string

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web dec 5 2020 design and build a water bottle rocket that flies straight and in the desired direction explain center of drag and center of mass and draw their relationships to each other for a straight flying rocket explain why water is more effective than air for propelling bottle rockets

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web step 1 the materials you will need you will need the following one cardboard box you will need to cut out three wings at least three empty soda bottles 2 litter size one roll of plastic drop cloth this can be found at any local hardware store i used 0 7 mil size thickness i would not go much bigger one tennis ball

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web a capsule from a model rocket nose cone that can contain the egg test drop that capsule to prove the egg in it can land

safely there are also commercial rocket kits that can carry eggs get one of those as a design comparison and fly it then have students build their own version of an egg carrying rocket with their capsule launch the egg

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web egg is to go inside the bottle there are several issues to worry about with an egg in your bottle rocket 1 getting the egg in the bottle most eggs won't fit in most bottlenecks and the toy water rockets i had when i was young had a very small nozzle on the back if you can take the top off put the egg in and screw it back on with a good

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web tools and materials a couple of 2 liter bottles big sheets of paper i cut stuff off a roll from the art guys metersticks yardsticks for the people south of me lots of pencils an egg a computer with examples of water bottle