Amazon

Highly motivated and results-driven professional with extensive experience in sales strategy, product development, and compliance management at Amazon. Proven track record of increasing revenue by 25%, improving customer engagement by 15%, and reducing expenses by 20%. Skilled in cross-functional collaboration, data analysis, and process optimization, with a strong commitment to delivering exceptional results and driving business growth.

WORK EXPERIENCE

Amazon 01/2023 - 04/2023

Sapphire Logistics

- Developed and executed a strategy to increase sales for a new product line, resulting in a 25% increase in revenue within the first quarter. - Collaborated with cross-functional teams to launch a new feature on the Amazon platform, resulting in a 15% increase in customer engagement and positive feedback from customers. - Analyzed customer data and feedback to identify areas for improvement in a product line, resulting in a 10% increase in customer satisfaction and repeat purchases.

Vendor Compliance Manager

09/2022 - 12/2022

ComplyCorp

- Managed relationships with third-party sellers and vendors to ensure compliance with Amazon's policies and standards, resulting in a 20% reduction in policy violations and improved vendor satisfaction scores. - Developed and implemented a cost-saving initiative for product development, resulting in a 15% reduction in expenses and increased profitability for the organization. - Collaborated with legal and regulatory teams to ensure compliance with local and international laws and regulations, resulting in a 100% compliance rate and avoiding potential legal issues.

Product Research and Development Specialist

07/2022 - 09/2022

NexaTech.

- Candinated market receased to identify natential new praducts and consees to affer an

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