



Bruno Camus

Le plan d'actions commerciales



Concevoir Communiquer Appliquer Evaluer Réorienter

Éditions d'Organisation

Christian Drosten

Le plan d'actions commerciales Bruno Camus,2004 Explique comment laborer diffuser et r aliser un plan d actions commerciales comment combiner la strat gie la tactique Indique comment g rer efficacement les quipes d di es la vente

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