



# Nike Deal Returns

**Michael E. Jones**



## **Nike Deal Returns:**

*Sponsorship: For a Return on Investment* Guy Masterman, 2012-06-14 Sponsorship is both a critical communications tool for sponsors as well as a fundamental revenue stream for rights owners. Market leaders use sponsorship widely and arguably more successfully than any other communications tool to achieve competitive advantage whilst events of all sizes depend on sponsorship just to exist. As the importance of sponsorship has increased the demands of it have risen too. Now sponsors seek measurable return on their investment. *Sponsorship: For a Return on Investment* provides a unique insight on the use of sponsorship for a return on investment and will appeal to practitioners and undergraduate and postgraduate students alike. It builds a conceptual framework for the development, planning, implementation and evaluation of strategies for sport, arts, music and community sponsorship and from two perspectives. For rights owners the importance of effectively acquiring and then developing a bespoke approach for the recruitment of sponsors for effective sponsorship programmes. For sponsors a better understanding of how sponsorship can be used for successful integrated marketing communications. A broad selection of examples and case studies from around the world are provided in order to demonstrate the importance of sponsorship on an international basis. This book is a vital resource for both students and practitioners. *Summary of Kara Goucher's The Longest Race* Milkyway Media, 2024-01-24 Get the Summary of Kara Goucher's *The Longest Race* in 20 minutes. Please note: This is a summary, not the original book. *The Longest Race* is the memoir of Kara Goucher chronicling her life from her family's history to her own experiences as a professional runner. The book details her mother Patty's marriage to Croatian soccer player Mirko Grgas, their life in New York and Mirko's untimely death, Patty's activism with MADD and remarriage to Tom Wheeler, who brought both support and challenges, are also highlighted. *Sports, Media, and Society* Kevin Hull, 2024-03-26 Whether espoused by sports leagues, teams or individual athletes, social issues are part of the sporting world fabric. The sports media often plays the gatekeeper, deciding how messages are presented and to what extent they're covered, if at all. *Sports Media and Society* investigates the impact of societal issues in sports and how the media reports those stories. Why does the sports media operate in the manner that it does and what's the impact of its decisions on the audience? With *Sports Media and Society*, there is now a resource that combines mainstay class discussion points, current case studies and theoretical and historical foundations in one comprehensive text. The book's 34 chapters are each short and concise, a format preferred by instructors, covering a wide range of topics and easily digestible for students. Part I covers sports media history and the media's role as gatekeeper. Chapters explore the history and evolution of various media: newspapers, magazines, radio, television, and social media, and the business of and competition between sports media entities. Case studies examine NBC's Olympics coverage and the nimbleness of Sports Illustrated in the digital space. Part II showcases television's impact on how fans follow sports. Discussions include ABC's *Wide World of Sports*, which exposed viewers to events around the globe; ESPN's foray into 24/7 sports coverage; and Fox Sports' shocking NFL deal, which marked a new era in media rights negotiations and

sports broadcasting technologies The intersection of sports and social issues is the focus of part III Numerous issues are addressed punctuated by case studies involving key players and events related to each topic Cases concerning Colin Kaepernick USWNT and coverage of women's sports generally LGBTQ issues and obstacles faced by women working in sports media are highlights while examinations of social identity theory and framing provide context on how people identify with specific groups and how the media influences opinions Athletes and sport entities are constantly in the news not always in a positive light Part IV addresses crisis management and communication featuring case studies about Tiger Woods Lance Armstrong LeBron James The Decision Kobe Bryant his death and the misreporting of facts surrounding it and the Houston Astros sign stealing scandal The text concludes with part V which explores emerging trends in sports media and society Through social media virtually anyone can become a thought leader wresting control from traditional outlets and teams and athletes can dialogue directly with fans effectively sidelining sports journalists Chapters on the formerly taboo subjects of athlete mental health and sports wagering as well as the exploding popularity of esports round out the text Sports shape our culture in numerous ways and the sports media plays a transformative role in how it occurs Sports Media and Society prepares tomorrow's sports journalists and communicators to venture beyond the how-tos of developing content to understanding the whys behind it

Introduction to Information Systems R. Kelly Rainer (Jr.), Brad Prince, Cristóbal Sánchez-Rodríguez, Sepideh Ebrahimi, Ingrid Spletstoesser, 2023-10-23 As digital transformation becomes increasingly central to effective corporate strategy today's students must learn how information systems provide the foundation for modern business enterprises Known for its rich Canadian content and focus on active learning Introduction to Information Systems Sixth Canadian Edition shows students how they can use IS to help their current or future employers increase profitability improve customer service manage daily operations and drive impact in their markets This course demonstrates that IT is the backbone of any business whether a student is majoring in accounting finance marketing human resources production operations management or MIS In short students will learn how information systems provide the foundation for all modern organizations whether they are public sector private sector for profit or not for profit **Runner's World**, 1995

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