

30 60 90 days plan for customer success

Purpose of this slide is to address the details about company's 30 60 90 days plan for customer success. Major elements covered in the plan are listen and understand, analyze, plan and execute.



First 30 days

Listen and Understand

- 1 Meet the stakeholders
- 2 Understand the product and existing procedures
- 3 Connect with potential leads
- 4 Add text here

Analyze

- 1 Extract data from repository
- 2 Understand recurring revenue
- 3 Analyze last 100 days churn
- 4 Add text here



First 60 days

Plan

- 1 Evaluate customer sentiment and segment them accordingly
- 2 Develop a customer success strategy
- 3 Define performance KPIs
- 4 Create an expansion plan
- 5 Add text here
- 6 Add text here



First 90 days

Execute

- 1 Select a platform for customer success
- 2 Budget approval
- 3 Allocate resources
- 4 Communicate goals
- 5 Map out customer journey
- 6 Monitor and refine the process
- 7 Add text here
- 8 Add text here

Weekly Ad Last 90 Days Customer Service

Terry C. Jones



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Current Student Aid and Other Related Regulations Through ... United States. Department of Education. Student Financial Assistance Programs, **The Optometric Weekly** ,1956 Federal Register ,1972-04 INS and the Executive Office for Immigration Review United States. Congress. House. Committee on the Judiciary. Subcommittee on Immigration and Claims,2001 *Code of Federal Regulations, Title 29, Labor, Pt. 1927-End, Revised As of July 1 2012* ,2012-10-26 The Code of Federal Regulations is a codification of the general and permanent rules published in the Federal Register by the Executive departments and agencies of the United States Federal Government **The Software Encyclopedia** ,1997

Code of Federal Regulations ,2012 Special edition of the Federal Register containing a codification of documents of general applicability and future effect with ancillaries **Jazz Times** ,2003 *Computerworld* ,1977-06-27 For more than 40 years Computerworld has been the leading source of technology news and information for IT influencers worldwide Computerworld s award winning Web site Computerworld com twice monthly publication focused conference series and custom research form the hub of the world s largest global IT media network **Western Christian Advocate** ,1898

The Commercial & Financial Chronicle and Hunt's Merchant's Magazine ,1871 **Weekly Florists' Review** Gilbert Leonard Grant,1926 Computer Language ,1988 *Modern Miller* ,1914 **MacUser** ,1993 **Labor** Office of the Federal Register,2009-10-13 *PC Magazine* ,1987 *Century Edition of The American Digest* ,1899 Press Summary - Illinois Information Service Illinois Information Service,2000-07-03 **Hardware World** ,1918

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