

A close-up photograph of a hand in a light-colored sleeve moving a white chess king piece. The background is a warm, golden-brown color with silhouettes of other chess pieces, creating a strategic and thoughtful atmosphere.

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consulting is proposed which aims to identify the distinctive ontological real essential and relatively stable features of this particular service and emphasizes the mainly cognitive nature of its value creation potential Furthermore two approaches to interpreting management consulting are discussed the diachronic approach and the synchronic approach To conclude the theories interpreting knowledge creation processes as knowledge conversion processes are explained and applied to the specific context of management consulting relationships *Guerrilla Marketing for Consultants* Jay Conrad

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