BREAKING INTO ADVERTISING AND STAYING THERE Nancy Vonk & Janet Kestin with advice from Neil French, David Droga, Bob Barris and 11 other ad greats

Pick Me Breaking Into Advertising And Staying There

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Pick Me Nancy Vonk, Janet Kestin, 2010-12-14 Advertising is a fantastic industry but actually getting a job or even your foot in the door can seem next to impossible Whether you re a student or a young professional loaded with questions this one of a kind guide shows you how to land a job and how to thrive once you re in and the pressure is on Authors Nancy Vonk and Janet Kestin are seasoned creative directors and longtime creative partners In Pick Me these industry leaders answer your toughest ad career guestions like Is advertising right for me How do I build a killer portfolio How do I get an interview with the elusive creative director Should I accept an unpaid internship How do I find the right partner How do I beat creative block How do I avoid burnout Plus fourteen industry superstars share their insights and explain how they broke into the business You ll hear from Bob Barrie Rick Boyko David Droga Mark Fenske Neil French Sally Hogshead Mike Hughes Shane Hutton Brian Millar Tom Monahan Chuck Porter Bob Scarpelli Chris Staples and Lorraine Tao Forget the clichs this is advertising as it really is If you re hell bent on making it this informative guide will put you on track for a career in one of the most exciting businesses on the planet Nontraditional Media in Marketing and Advertising Robyn Blakeman, 2013-01-14 Nontraditional Media in Marketing and Advertising by Robyn Blakeman is a concise guide that offers a step by step approach to the strategic use of nontraditional media by both marketing and advertising professionals The text focuses on methods used as an alternative choice to more traditional marketing and advertising methods such as print and broadcast mediums To assess the efficacy of nontraditional methods Blakeman looks at why a marketing team might choose nontraditional media vehicles over or alongside more traditional ones how it can be used to attract smaller niche markets and where nontraditional media is headed Blakeman also explores how nontraditional media which can offer creative and unusual options for marketing and adversiting deliver meaningful and memorable ads that are often more effective at reaching the target audience than traditional vehicles since they are often unexpected Understanding nontraditional media and its role in delivering a strategic message to the target market requires professionals to understand what options are available and how they will be used as well as the projected return on investment This must have guide is perfect for facilitating this understanding **Hey Whipple, Squeeze This** Luke Sullivan, 2022-02-17 The new edition of the book readers call the bible for advertising The sixth edition of Hey Whipple Squeeze This offers a new take on the rapidly evolving industry of creative advertising Creativity while critical is no longer enough to succeed Updating all the classic creativity training from the first five editions this updated version now provides the necessary tools to navigate the field s changing technical and social media landscapes From learning how to tell brand stories to creating content for Instagram YouTube and TikTok Whipple will help sharpen your writing chops enhance your creativity and raise the level of your work whether you re new to the business or a practicing professional In this fully updated edition you ll explore How to employ the traditional concepting techniques today s creatives use as well as new developments in applied creativity and inquiry based innovation How to use emerging

against common sense for ideas that have the potential of becoming viral How to create the kind of portfolio that will get you a job in the industry Living Media Ethics Michael Bugeja, 2018-10-26 Winner of the Clifford G Christians Award for Research in Media Ethics Michael Bugeja s Living Media Ethics posits that moral convergence is essential to address the complex issues of our high tech media environment As such the book departs from and yet complements traditional pedagogy in media ethics Bugeja covers advertising public relations and major branches of journalism as well as major schools of philosophical thought and historical events that have shaped current media practices Examining topics including responsibility truth falsehood temptation bias fairness and power chapters encourage readers to develop a personal code of ethics that they can turn to throughout their careers Each chapter includes exercises as well as journal writing and creative assignments designed to build test and enhance individual value systems Unlike other texts this media ethics book ends with an assignment to create a digital portfolio with personal ethics code aligned with a desired media position or company

21st Century Communication: A Reference Handbook William F. Eadie, 2009-05-15 The discipline of communication has grown in popularity from the time professors of journalism and speech decided in the mid 1960s that the term communication was an excellent general descriptor for the theory and research that each group aspired to create Over time the two groups grew closer and recognized significant overlap in their theoretical and research interests but there were also differences in their traditions that kept them apart While both groups agreed that communication is a practical discipline journalism professors focused a great deal of their attention on the education of media professionals Speech professors on the other hand often were more oriented to the liberal arts and valued the fact that communication could be approached from a variety of traditions including the arts humanities social sciences and even the sciences A key term in 21st Century communication however is convergence Not only are media and technology converging with each other to produce new means of communicating but individuals are increasingly using both new and existing communication tools to create new forms of communication This convergence forces the various camps within the communication discipline to draw upon each other's theories and research methods to keep up with explaining the rapidly changing communication environment This convergence of ideas and theories provides a space to challenge conventional ways of thinking about the communication discipline and that s the goal of the SAGE 21st Century Reference Series volumes on Communication General Editor William F Eadie has sought to honor the diversity of the study of communication but also integrate that diversity into a coherent form dividing communication study into four basic properties 1 processes 2 forms and types of communication 3 characteristics to consider in creating messages and 4 relationships between communicators Via 100 chapters this 2 volume set available in both print and electronic formats highlights the most important topics issues questions and debates any student obtaining a degree in the field of communication ought to have mastered for effectiveness in the 21st Century The purpose is to provide

undergraduate majors with an authoritative reference source that will serve their research needs going forward in this exciting field with more detailed information than encyclopedia entries but not as much jargon detail or density as a journal article or a research handbook chapter Comprehensive coverage captures all the major themes and subfields within communication For instance Volume 1 themes include the discipline of communication approaches to the study of communication key processes of communication forms and types of communication key characteristics of messages key communication relationships factors affecting communication and challenges and opportunities for communication Themes in Volume 2 are media as communication communication as a profession journalism public relations advertising and media management Authoritative content is provided by a stellar casts of authors who bring diverse approaches diverse styles and different points of view Curricular driven emphasis provides students with initial footholds on topics of interest in researching for term papers in preparing for GREs in consulting to determine directions to take in pursuing a senior thesis graduate degree career etc Uniform chapter structures make it easy for students to locate key information with a more or less common chapter format of Introduction Theory Methods Applications Comparisons Future Directions Summary Bibliography Suggestions for Further Reading and Cross References Availability in print and electronic formats provides students with convenient easy access Ouill & Scroll ,2005 Mediaweek ,2005 Living Ethics Michael I. Bugeja, 2008 In a seamlessly wired world of television computers and BlackBerrys where does ethics fit in To address that question Living Ethics calls for a moral convergence to complement the technological one Identifying principles that apply across media platforms Michael Bugeja has created a thorough and well researched work that avoids the prescriptive language used by many texts instead he encourages critical thinking through examples that build challenge and enhance readers value systems While many ethics texts focus almost exclusively on journalistic ethics this award winning text recipient of the 2009 Clifford G Christians Award for Research in Media Ethics emphasizes unifying principles that collapse and transcend the boundaries of a wide variety of media sources including newspapers magazines radio television public relations photojournalism advertising and other forms of traditional and online mass communication As readers will discover the circumstances of ethical issues may vary but the moral processes used to resolve them are basically the same Resolutely practical Living Ethics is written in a clear and cogent style that helps readers Understand unifying principles from historical philosophical and political perspectives Grasp the utility of principles that engage audiences and clients while respecting the diverse cultures in an increasingly global media environment Explore moral convergence through the eyes of more than 100 practitioners at major newsrooms agencies and organizations Examine ethical issues visually through more than 20 photos and illustrations Develop a set of principles to guide their careers across a multitude of platforms **Career Information Center** Mary Rose Bonk, Jennifer Greve, 2007 Provides information for job seekers on various career areas Each profile includes a job summary chart a job description and up to date salary information Outlines and Highlights for Pick Me

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