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Marketing Case Studies in Emerging Markets Dilip S. Mutum, Soo Yeong Ewe, Ezlika M. Ghazali, Racheal Louis Vincent, 2024-04-01 There is an increasing interest in emerging markets because of the higher economic growth rates compared to developed economies. However, these markets have a diverse consumer base with unique needs and preferences. As a result, companies in these markets face different challenges and opportunities. Unfortunately, there is a lack of marketing cases from these markets. This book presents actual real world marketing cases in these markets, offering an in-depth look at some of the issues faced by companies in different industries. It is hoped that the cases would serve as valuable reference material for academics, students, professionals in marketing, business strategy, and other related fields, as well as policymakers to better understand the challenges of these markets and develop strategies to succeed in them. **Riding the Energy Transition** Reda Cherif, Fuad Hasanov, Aditya Pande, 2017-05-22 Recent technological developments and past technology transitions suggest that the world could be on the verge of a profound shift in transportation technology. The return of the electric car and its adoption, like that of the motor vehicle in place of horses in the early 20th century, could cut oil consumption substantially in the coming decades. Our analysis suggests that oil, as the main fuel for transportation, could have a much shorter life span left than commonly assumed. In the fast adoption scenario, oil prices could converge to the level of coal prices about 15 per barrel in 2015 prices by the early 2040s. In this possible future, oil could become the new coal.

Non-Petroleum Automotive Transportation Carl Arthur MacCarley, 2025-07-17 *Non-Petroleum Automotive Transportation* addresses the broad topic of energy and environmental sustainability for automotive transportation in a balanced, comprehensive, and readable way. Readers will gain a basic understanding of the characteristics, advantages, and limitations of all viable alternatives to fossil fuels, as well as the basics of internal combustion engines. Fuels include ethanol, methanol, hydrogen, biodiesel, biomethane, natural gas, ammonia, dimethyl ether, and synthetic e-fuels, and methods to calculate the carbon emissions and power output limits for each are covered. The technologies, operation efficiency, and overall emissions of battery electric, hybrid electric, and hydrogen fuel cell vehicles will be analyzed and compared with all other vehicle fueling options. Also covered are the fueling and charging infrastructure, challenges, energy resource requirements, indirect environmental impacts, safety, and economic ramifications of the transition from gasoline and diesel fuel to electric and renewable fuels. The interdependence of transportation with solar, wind, electric energy storage, and emerging renewable energy sources is discussed. The book concludes with an overview of the effect of incentives and carbon credits on the direction of automotive energy and suggestions for future career and investment opportunities enabled by this revolution.

New Car Buyers' Valuation of Zero-emission Vehicles Kenneth S. Kurani, 2016 **The Dynamics of Plug-in Electric Vehicles in the Secondary Market and Their Implications for Vehicle Demand, Durability, and Emissions** Thomas Turrentine, Gil Tal, David Rapson, 2018 *Tesla's Market Entry Strategy in Germany. Foreign Market Entry and*

Cross-Cultural Business Simon Glandien, 2020-11-18 Academic Paper from the year 2020 in the subject Business economics Business Management Corporate Governance grade A course Cross Cultural Business language English abstract The purpose of this paper is to analyze and evaluate the market entry of Tesla Inc in Germany In November 2019 Tesla revealed to build a European production plant on the outskirts of Berlin in Germany The aim of this paper is to give account to the foreign market entry of Tesla Inc in Germany This leads to the following research question that guides this paper What could be business success factors and threats of Tesla s strategy to enter the German automotive industry market Tesla Inc former Tesla Motors Inc is a car manufacturer and sells fully electric vehicles energy storage systems as well as installs operates and maintains solar and energy storage products Reuters n d The company was founded in 2003 by a group of engineers In 2008 Tesla launched their first electric vehicle to the market Tesla n d Tesla s mission is to accelerate the world s transition to sustainable energy so the car manufacturer So far most of the Tesla vehicles are produced and assembled in the United States at its main Tesla Factory in Fremont California To that Tesla operates other multiple production and assembly plants named Gigafactory such as in Fremont California Giga Nevada and in Buffalo New York Giga New York Recently in 2019 Tesla opened its first Gigafactory outside the American region in Shanghai China Giga Shanghai A strategic step to internationalize the company and to enter the Chinese market This strategic action can be explained by the fact that China is the largest car market in the world and the government is speeding up the expansion of electric mobility Furthermore manufacturing in Shanghai saves Tesla from having to transport its vehicles overseas and avoids import duties incurred in China for cars from the United States However the company is not just expanding its manufacturing into China **The Business Week** ,2007-07 Automotive Industry Analysis. The Chinese and American Market, Competitors Jan Kachelmaier, 2017-07-17 Research Paper undergraduate from the year 2016 in the subject Business economics Industrial Management grade 3 7 93% California State University Fullerton language English abstract The paper analysis the automotive industry in general as well as the relative position of the Volkswagen AG Furthermore VW s competitors are assessed and recommendations for actions are formulated In the beginning the creation of the automobile seemed less of a need and more of a luxury as the cars could only be afforded by the well off The very first steam car took to the road in France in 1768 but Cugnot s novel idea did not trigger the beginning of the car industry After Henry Ford s model made its debut owning a car was a symbol of status because it could only be afforded by the wealthy Once the process of Henry Ford s mass production was introduced cars could be afforded by a wider dynamic of people and ownership became an affordable growing trend The production of automobiles was a great help to the economy It provided jobs across industries including positions in steel and machine tool makers for the different metal parts of the car The increase in the need of supplies and other parts of the car including the battery head lights paint and interior upholstery were the driving forces for new businesses to thrive Cars being a part of the everyday norm meant they would need routine car maintenance which became a

major source of business This also led to the increase of petroleum sales as the demanded use of cars increased When WWII came the US was able to use the jeep for military use additionally Chrysler reworked the jeep design to create tanks Moreover car production in Europe turned its focus from the people s car to cars designed for the military Electrical Review ,1886 **An Electric Vehicle Conversion Start-Up. Development of a Business Model Approach** Fabian Hoeft,2019-10-24 Master s Thesis from the year 2019 in the subject Business economics Business Management Corporate Governance grade 1 3 Niederrhein University of Applied Sciences Krefeld School of Business and Economics language English abstract Today s world of mobility is characterised by a high degree of dynamism and change is becoming apparent Currently around 45 million passenger cars with conventional combustion engines powered by diesel or petrol are registered in Germany The share of electric vehicles is still well below one per cent Nevertheless the voices for sustainable and environmentally friendly transport are becoming louder One political measure in this respect is the implementation of driving bans in major German cities for some conventional combustion cars Car electrification is a solution for converting cars with conventional combustion engines to electric drives In the context of this thesis car electrification is regarded as a transition solution towards a nationwide electrified transport network of new electric cars A comprehensive concept of a business model approach from a start up perspective has been developed based on the analysis of the environment industry and customer needs Analysing the structure of the electrical conversion industry revealed that the subject of car electrification is hardly widespread and that current suppliers have only converted a smaller number of cars Besides the small scale of implementation the operational execution by existing suppliers can be considered weak in terms of competitiveness and sustainability The analysis of the needs of potential customers of car electrification using qualitative and quantitative methods has led to incredibly valuable insights for the development of the business model approach A high openness to purchase was expressed considering some of the factors mentioned such as a test drive with an electrified car before purchase and a durability guarantee of the conversion The high relevance of initial acquisition costs compared to operating expenses in the purchase decision for passenger cars is another precious insight The business model approach developed based on the findings obtained differs fundamentally from the strategies of today s providers By incorporating the existing infrastructure of workshops and service points proximity to the end customer and scalability of the business operation can be achieved Partnering with universities and industry are two critical elements in the development of a sustainable secure and user friendly technical solution The Market Impact of Standardized Design in Commercial PEV Battery Pack Purchase and Disposal James Paul,Electricore, Inc,2015 **Econ Focus** ,2014 Western Electrician ,1895 **Build Your Own Electric Vehicle, Third Edition** Seth Leitman,Bob Brant,2013-02-08 BUILD CONVERT OR BUY A STATE OF THE ART ELECTRIC VEHICLE Thoroughly revised and expanded Build Your Own Electric Vehicle Third Edition is your go to guide for converting an internal combustion engine vehicle to electric or building an EV from the ground up You ll also find out about

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Energy Systems Engineering: Evaluation and Implementation, Third Edition Francis Vanek,Louis D. Albright,Largus Angenent,2016-03-16 A definitive guide to energy systems engineering thoroughly updated for the latest technologies This fully revised book features comprehensive coverage of all types of energy systems from fossil fuels and nuclear energy to solar wind biofuels and energy systems for transportation Throughout new and expanded examples and end of chapter problems help to provide a practical understanding of each topic Written by a team of energy experts Energy Systems Engineering Evaluation and Implementation Third Edition clearly explains how each technology works and discusses benefits and liabilities You will get up to date information on global emission trends the volatile price and supply of natural gas and oil and the accelerated growth of alternative energy sources Detailed methods to assess environmental impact project scope cost energy consumption and efficiency are provided Offers a technology neutral portfolio approach to energy system options and policy tools Includes new and expanded discussions so small scale nuclear fusion wind turbine designs for lower average wind speed and electric vehicles Explains how to project future output from nonconventional oil and gas Covers waste to energy conversion and waste water energy recovery Features high quality illustrations and tables

The Model Engineer and Electrician ,1904 Description and comparison of offline and online retail environments for cars Irene Anne McLaughlin,2016-09-26 Essay from the year 2015 in the subject Business economics Trade and Distribution grade 64% University of Ulster course BSc Business Studies language English abstract Car retailing is an increasing challenge with the steady decline in the size of dealer networks Those that continue to operate are looking at ways of improving profitability The internet has suffered from difficulties in this sector as evidenced by the departure of companies such as Autoquake and Tesco Cars To compare the offline and online sales of Cars consideration of the potential reach of consumers is required looking at the growth of the internet and potential customer base Internet usage has grown from 16 million users in 1995 to 3 035 million users in 2014 The use of Smart Phones for web search is growing at an immense rate In countries such as Africa where Internet coverage is sparse data usage is being pushed by organisations such

as Huawei and their 25 mobile phone campaign This shift will mean that smartphone technology will be the platform of the future in testing purchasing and servicing cars *Business Week* ,2008 **Western Electrician** ,1903 **Linden's Handbook of Batteries, Fifth Edition** Kirby W. Beard,2019-05-10 Publisher s Note Products purchased from Third Party sellers are not guaranteed by the publisher for quality authenticity or access to any online entitlements included with the product Thoroughly revised comprehensive coverage of battery technology characteristics and applications This fully updated guide offers complete coverage of batteries and battery usage from classic designs to emerging technologies Compiled by a pioneer in secondary lithium batteries the book contains all the information needed to solve engineering problems and make proper battery selections You will get in depth descriptions of the principles properties and performance specifications of every major battery type Linden s Handbook of Batteries Fifth Edition contains cutting edge data and equations design specifications and troubleshooting techniques from international experts New chapters discuss renewable energy systems battery failure analysis lithium ion battery technology materials and component design Recent advances in smartphones and hybrid car batteries are clearly explained including maximizing re chargeability reducing cost improving safety and lessening environmental impact Coverage includes Electricity electrochemistry and batteries Raw materials Battery components Principles of electrochemical cell operations Battery product overview Electrochemical cell designs platform technologies Primary batteries Secondary batteries Miscellaneous and specialty batteries Battery applications Battery industry infrastructure

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