# 30 60 90 days plan for customer success

Purpose of this sinde is to between the details about company's 30 00 00 days plan for continues account. Major elements covered in the plan are lister and understand, analysis, plan and execute. First 30 Days First 60 Days First 90 Days Listen and Understand Plan. Execute: Most the stakeholders. o. Salact a jitation for customer accosss Evaluate customer sentiment and segment them. Understand the product and existing procedures Budget approval accordingly. Connect with potential leads Directop a contomer success strategy: Allocate resources Add ted here. Define performance KPts Communicate goals Map out costomer joinney Create an expansion plan Monitor and refine the process. Add text here. Add text here. o. Add text here. or Add test here Analyze: a. Extract data from regostory. Undentand recurring revenue. Analyze last 100 days chorn is. Add text here:

## **Team Roster Last 90 Days Customer Service**

Kathryn Hashimoto, Sheryl Fried-Kline, George G. Fenich

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