# Manley Kertzmann

#### Warranty Manager

Contact

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390-973-5647

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#### Summary

Accomplished warranty manager with 10+ years of experience in automotive and industrial settings. Adept at analyzing complex technical problems, leveling up customer service operations, and developing cost-effective strategies to reduce product returns. At XYZ Corporation streamlined processes that decreased warranty costs by 20%. Now seeking a new opportunity at ABC Company to continue driving quality improvement initiatives while maintaining the highest standards of customer satisfaction.

#### Employment

#### Employer A.

Warranty Manager, Sioux Falls, January 2018 - Present

- Monitored the claims process for all warranties, ensuring that each case was resolved within the agreed upon timeframes and budget; increased customer satisfaction by 30% while reducing warranty costs by 15%.
- Formulated monthly reports to track warranty information and provide upper management with up-to-date insight into the progress of ongoing cases; prepared detailed summaries on any necessary corrective actions taken.
- Actively communicated with customers regarding their individual needs related to product warranties; addressed inquiries promptly in order to ensure a positive experience for every client served.
- Analyzed returned products based on technical specifications outlined in company policies, identified
  potential defects or other issues which could lead to future problems and prevented costly
  repairs/replacements from occurring across various departments within our organization.
- Reported findings directly to stakeholders concerning outstanding service requests, proposed long-term solutions if applicable & provided comprehensive aftercare advice when appropriate.

#### Employer B

Warranty Manager, Greensboro, March 2012 - December 2017

- Evaluated warranty claims and customer feedback to identify potential issues, decreased customer complaints by 20% within 3 months.
- Negotiated warranty coverage with vendors and suppliers based on existing product warranties; successfully reduced costs associated with claim refunds by 15%.
- Assessed all valid warranty requests, ensuring that customers received timely service and appropriate financial compensation according to company policy guidelines.
- Advised customers of the various options available in their particular situation while maintaining a high level of satisfaction with the services provided; 95% positive client feedback rating achieved over 6-month period.
- Proficiently managed multiple projects related to warranty programs simultaneously, achieving outstanding results within set deadlines every time for a total savings of \$17k year-on-year.



Educational Institution XYZ

Bachelor of Science in Business Administration, November 2011

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**Terry C. Jones** 

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# **Table of Contents Resume Template Guide Warranty**

- 1. Understanding the eBook Resume Template Guide Warranty
  - The Rise of Digital Reading Resume Template Guide Warranty
  - Advantages of eBooks Over Traditional Books
- 2. Identifying Resume Template Guide Warranty
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
- 3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Resume Template Guide Warranty
  - User-Friendly Interface
- 4. Exploring eBook Recommendations from Resume Template Guide Warranty
  - Personalized Recommendations
  - Resume Template Guide Warranty User Reviews and Ratings
  - Resume Template Guide Warranty and Bestseller Lists
- 5. Accessing Resume Template Guide Warranty Free and Paid eBooks
  - Resume Template Guide Warranty Public Domain eBooks
  - Resume Template Guide Warranty eBook Subscription Services
  - Resume Template Guide Warranty Budget-Friendly Options
- 6. Navigating Resume Template Guide Warranty eBook Formats

- ∘ ePub, PDF, MOBI, and More
- Resume Template Guide Warranty Compatibility with Devices
- Resume Template Guide Warranty Enhanced eBook Features
- 7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Resume Template Guide Warranty
  - Highlighting and Note-Taking Resume Template Guide Warranty
  - Interactive Elements Resume Template Guide Warranty
- 8. Staying Engaged with Resume Template Guide Warranty
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Resume Template Guide Warranty
- 9. Balancing eBooks and Physical Books Resume Template Guide Warranty
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection Resume Template Guide Warranty
- 10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
- 11. Cultivating a Reading Routine Resume Template Guide Warranty
  - Setting Reading Goals Resume Template Guide Warranty
  - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Resume Template Guide Warranty
  - Fact-Checking eBook Content of Resume Template Guide Warranty
  - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development
  - Exploring Educational eBooks
- 14. Embracing eBook Trends
  - Integration of Multimedia Elements
  - Interactive and Gamified eBooks

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