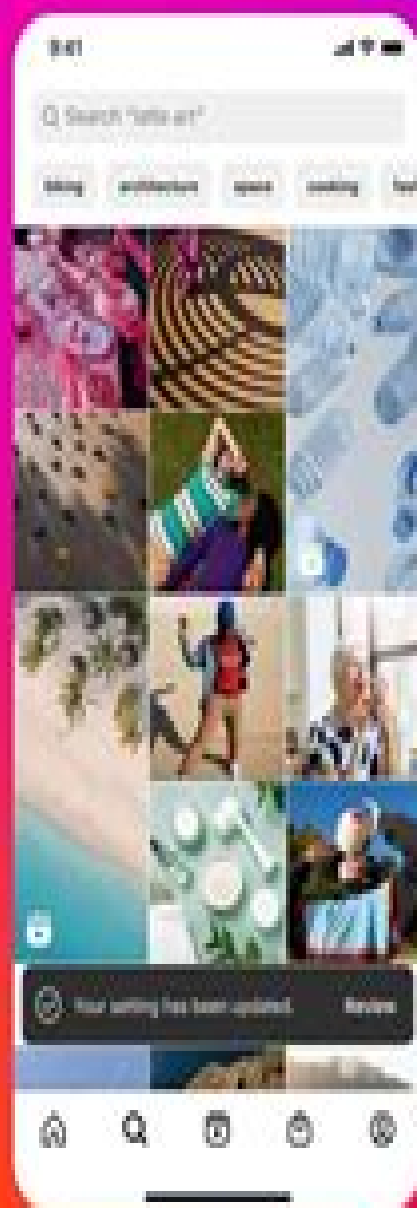
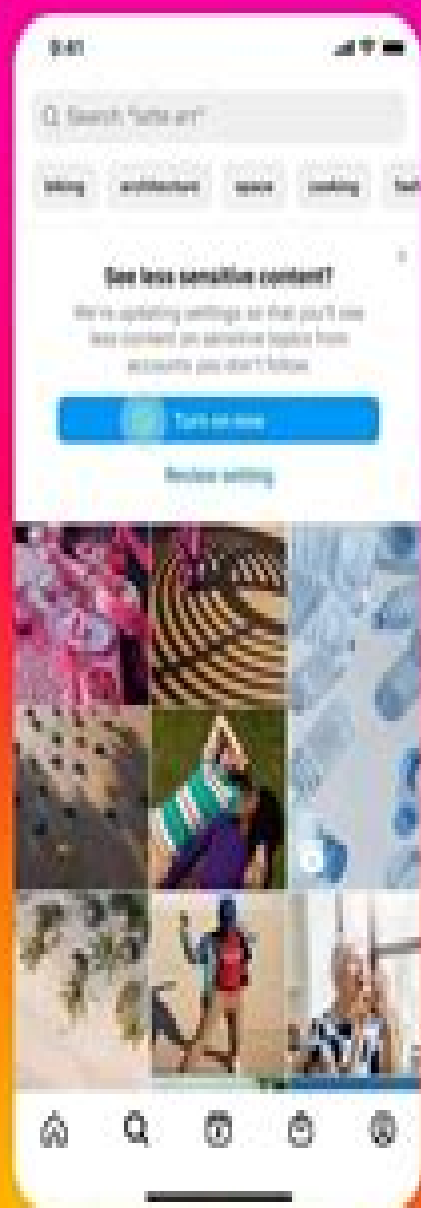




Instagram Update Buy Online

**Darmawan Napitupulu,Tata
Sutabri,Dahlan Abdullah**



Instagram Update Buy Online:

Die In-App Shopping Funktion bei Instagram. Relevanz für den Endverbraucher und Modeunternehmen

Antonia Heinrich, 2020-09-17 Studienarbeit aus dem Jahr 2020 im Fachbereich Medien Kommunikation Public Relations Werbung Marketing Social Media Note 2,0 FOM Hochschule für Oekonomie Management gemeinnützige GmbH Düsseldorf für Fachhochschule Sprache Deutsch Abstract Das Ziel dieser Arbeit ist es mithilfe einer quantitativen Datenerhebung die Relevanz der von Modeunternehmen genutzten In App Shopping Funktion vom sozialen Netzwerk Instagram für den Endverbraucher festzustellen Daraus soll sich eine Handlungsempfehlung für Unternehmen aus dem Modebereich ableiten Im Wesentlichen gilt es also zu klären ob die Installation bzw die Nutzung der Instagram In App Shopping Funktion für Modeunternehmen sinnvoll ist oder ob die Funktion für das Social Media Marketing bei Instagram eher eine untergeordnete Rolle spielt Im folgenden Kapitel werden alle notwendigen Begriffe für diese Arbeit umfassend erklärt Anschließend werden die drei Hypothesen vorgestellt Die empirische Analyse ist der nächste Teil Darauf basierend ergibt sich die Handlungsempfehlung und schließlich das Fazit *Social Commerce als Kundenbindungsinstrument. Wie erfolgreich ist Online-Shopping via Instagram?*

Daniela Kail, 2021-05-07 Seit einiger Zeit verfügt Instagram über eine Shoppingfunktion mit der Nutzerinnen Einkaufsprozesse direkt in der App tätigen können Diese Verschmelzung von klassischem E Commerce und sozialen Netzwerken heißt Social Commerce und gewinnt immer mehr an Beliebtheit Viele Unternehmen bieten dieses neuartige einfache und bequeme Shopperlebnis bereits in ihren Profilen an Doch wie bekannt ist diese neue Form des Online Shoppings bei Unternehmen und Verbraucherinnen Wer sind die Nutzerinnen von Social Commerce und wie häufig verwenden sie diese Funktion Und welche Zukunftsaussichten hat Online Shopping via Instagram insbesondere für die Kundenbindung Die Autorin Daniela Kail klärt die wichtigsten Fragen zum Thema Social Commerce Am Beispiel Instagram beleuchtet sie den Status Quo die Einsatzmöglichkeiten und Potentiale dieser neuen Form des Online Shoppings für Unternehmen sowie für Verbraucherinnen Aus dem Inhalt Social Media Social Shopping Social Media Store Online Präsenz Lifestyle Influencer Shopping Posts in Social Media. Ein Vergleich des Social Commerce auf verschiedenen sozialen Netzwerken

Markus Grom, 2021-10-26 Projektarbeit aus dem Jahr 2021 im Fachbereich Medien Kommunikation Public Relations Werbung Marketing Social Media Note 1,5 Hochschule Ravensburg Weingarten Sprache Deutsch Abstract Das Ziel dieser Arbeit ist eine Bestandsaufnahme der aktuellen Möglichkeiten und Herausforderungen die Shopping Posts bieten Dabei sollen Shopping Posts von verschiedenen sozialen Netzwerken aufgezeigt werden Diese Arbeit soll beschreiben welche Formen von Shopping Posts es gibt und wie diese in der Praxis eingesetzt werden Durch eine Analyse der verschiedenen Formen sollen Gemeinsamkeiten und Unterschiede der einzelnen Plattformen und deren Shopping Posts erarbeitet werden Zudem soll herausgefunden werden welche Auswirkungen Shopping Posts auf Konsumenten und den Kaufprozess haben und welche Bedeutung diese Veränderungen für Marken und Hersteller darstellen Social Commerce und insbesondere Shopping

Posts haben in den letzten Jahren einen enormen Zuwachs erfahren. Durch Shopping Posts ist ein Trend entstanden, der von Händlern und Konsumenten besonders gut angenommen wird, da er das Leben der Konsumenten enorm vereinfacht und es zudem für die Händler viele Vorteile bietet. Aufgrund der großen Nachfragen bieten immer mehr soziale Netzwerke es Werbetreibenden an, Shopping Posts auf ihren Plattformen zu erstellen. Die verschiedenen sozialen Netzwerke bedienen unterschiedliche Zielgruppen. Hinzu kommt, dass das Nutzerverhalten auf den verschiedenen Plattformen sehr unterschiedlich sein kann. Aufgrund der unterschiedlichen Gegebenheiten auf den Plattformen werden auf den jeweiligen sozialen Netzwerken unterschiedliche Formen von Shopping Posts angeboten. Mit den verschiedenen Formen von Shopping Posts wird versucht, durch Bilder, Texte oder Videos in denen Produkte vorgestellt werden, visuelle Anreize zu schaffen. Das Ziel ist es, Aufmerksamkeit zu erlangen und den Nutzer von einem Produkt zu überzeugen.

Augmented and Virtual Reality in Industry 5.0 Richa Goel, Sukanta Kumar Baral, Tapas Mishra, Vishal Jain, 2023-06-19. This edited volume collects a series of studies concerning the most recent developments in the industrial applications of augmented and virtual reality. Each chapter outlines the most recent advancements in the theory and applications of augmented and virtual reality to different sectors of technology industry and society. The book thus contributes to a study of the interaction between humans and machines in Industry 5.0.

Social Media Monetization Francisco J. Martínez-López, Yangchun Li, Susan M. Young, 2022-09-23. Social media initiatives, when effectively used and correctly monetized, can engage customers better and provide higher ROI rates than traditional marketing and sales initiatives. This book presents a selection of monetization strategies that can help companies benefit from social media initiatives and overcome the current challenges in connection with generating and growing revenues. Using cases and examples covering several social media platforms, the authors describe a variety of strategies and holistic solutions for companies. In addition, the book highlights the latest social media innovations, best business practices, successful monetization cases, and strategic trends in future social media monetization. Top executives need to read this book to have a big picture of corporate-wide social strategy, form a social mindset, and infuse a social gene into their company's culture, strategy, and business processes. Armed with these social elements, companies can gain confidence, effectively introduce social media tools, and invest in major social media initiatives. Due to changing consumer behavior, social media is also ideal for building and sustaining quality relationships with customers, which is why it is becoming an indispensable element in today's business.

Grenzen und Möglichkeiten von Social-Media-Strategien. Instagram als Mittel lokaler Marktkommunikation Katharina Tiefenthäler, 2023-03-24. Bachelorarbeit aus dem Jahr 2022 im Fachbereich Medien/Kommunikation/Public Relations/Werbung/Marketing/Social Media, Note 1,3. Hochschule für angewandtes Management GmbH. Sprache: Deutsch. Abstract: In dieser Thesis wird aufbauend auf Experteninterviews von Unternehmen und deren Experten, welche sich mit Instagram und Reichweitengewinnung besonders gut auskennen und somit ihr Wissen und ihre Erfahrung mit einbringen, eine Social Media Strategie für die lokale Marktkommunikation im Raum

M nchen und Umgebung mit Instagram basierend auf den theoretisch und praktisch herausgefundenen Grenzen und M
 glichkeiten vorgestellt Mit dieser Bachelor Thesis soll herausgefunden werden welche Social Media Strategie zum einen
 funktioniert und ob dies überhaupt n tig ist Zudem soll es die Unternehmen an die heutige Entwicklung der sozialen Medien n
 her heranfhren und ihr Interesse wecken und verst rken Die Unternehmen welche ihre Vermarktung und ihr Themengebiet
 auf die lokale Marktkommunikation legen sollen im Nachhinein in der Lage sein selbst eine solche Strategie zu entwickeln
 und anwenden zu k nnen Dar ber hinaus sollen sie den Sinn und die Notwendigkeit der modernen Vermarktung auf
 Instagram verstehen Hierf r sollen die Experteninterviews sorgen Es soll zwar das notwendige Ma an theoretischem
 Hintergrund vermittelt werden jedoch nur so weit wie es zum Verst ndnis und dem berblick ber die Thematik der sozialen
 Medien erforderlich ist Der Schwerpunkt dieser Arbeit wird auf dem praktischen Teil liegen indem die Interviews
 ausgewertet und analysiert werden und mit echten Erfahrungsberichten gef llt sind Hierdurch k nnen sich andere noch nicht
 so weit vorangeschrittene Unternehmen danach richten und es bietet ihnen einen Leitfaden wie andere Firmen ihre
 Reichweite auf Instagram bereits vergr ert und somit ihr Ziel mehr Kunden anzulocken erreicht haben Danach sollten die
 Betriebe in der Lage sein eine Strategie sinnvoll und zielgerichtet entwickeln und durchfhren zu k nnen **KI und Social
 Media in der Kulturvermittlung** Wilfried Zoungrana, Jessica Wegelin, Achim Groeling, 2025-09-30 Dieses Buch untersucht
 die Potenziale und Herausforderungen der Integration von K nstlicher Intelligenz KI und Social Media in der
 Kulturvermittlung Es zeigt wie Museen Bibliotheken und andere Kulturinstitutionen digitale Technologien wie UX Chatbots
 Gamification automatisierte Content Produktion und datenbasierte Social Media Strategien im Kontext von KI nutzen k nnen
 Im Fokus stehen neue Wege der Zielgruppenansprache Personalisierung und Teilhabe Mit Praxisbeispielen und interdisziplin
 rem Ansatz gibt es Impulse f r eine reflektierte und verantwortungsvolle Anwendung Digital Natives und deren
 Online-Verhalten auf Instagram unter Betrachtung von Extraversion und Narzissmus Laura Lindemann, 2020-05-08
 Bachelorarbeit aus dem Jahr 2020 im Fachbereich Psychologie Wirtschaftspsychologie Note 2 0 Hochschule Darmstadt
 Sprache Deutsch Abstract Instagram z hlt mit ber 15 Millionen Nutzern in Deutschland zu den relevantesten sozialen
 Netzwerken T glich teilen Nutzer Bilder interagieren mit anderen Nutzern und geben dabei viel ber die eigene Person preis
 Dies bezieht sich insbesondere auf die Generation der Millennials Digital Natives Die Auspr gung gewisser Pers
 nlichkeitseigenschaften bildet hierbei die grundlegende Determinante f r das Ausma in dem soziale Interaktion und
 Selbstdarstellung stattfinden Das Ziel dieser Arbeit ist es Unterschiede im Nutzungsverhalten von Digital Natives im Hinblick
 auf die Pers nlichkeitsmerkmale Narzissmus und Extraversion zu erfassen Hierbei wurden die Selbstdarstellung die soziale
 Interaktion sowie die Nutzungsintensit t der Plattform mithilfe einer quantitativen Querschnittsstudie untersucht Die
 Ergebnisse zeigen dass sich beide Pers nlichkeitsdispositionen deutlich auf die Selbstdarstellung auswirken Narzissten und
 Extravertierte pr sentieren sich st rker selbst Der Einfluss auf die soziale Interaktion l sst sich beim Merkmal Extraversion

deutlicher feststellen als beim Narzissmus auch wenn dort ebenfalls ein Zusammenhang besteht Beide Merkmale wirken sich eher geringfügig auf die Nutzungsintensität aus

Technology and Business Model Innovation: Challenges and Opportunities Bahaaeddin Alareeni, Allam Hamdan, 2024-03-16 This book proceedings addresses a crucial gap in understanding the impact of technology on Business Model Innovation BMI It emphasizes the need for further research to explore the intricate relationship between technology and BMI focusing on opportunities and challenges By delving into how technology influences emerging business model innovations and enhances operational efficiency the publication aims to advance knowledge Inviting diverse research methods it sheds light on various ideas within the technology and BMI realm Tailored for students scholars professionals and policymakers this book contributes to the evolving field of BMI and technology

ICEBE 2021 Darmawan Napitupulu, Tata Sutabri, Dahlan Abdullah, 2022-04-20 ICEBE is International Conference of Economics Business Entrepreneurship on Global Innovation and Trend in Economy The fourth ICEBE 2021 conference was held on October 7 2021 as a joint collaboration from four distinguished universities in Indonesia which are Universitas Lampung Universitas Multimedia Nusantara Universitas Bhayangkara Raya Jaya and Universitas Malahayati This conference has brought researchers scholars and practitioners who were passionate to share their thoughts and research findings on current business management accounting and economics latest issues The theme of ICEBE 2021 was Reshaping Business Strategy Through Technological Innovation from Post Covid 19 Recovery

Strengthening Sustainable Digitalization of Asian Economy and Society Ordóñez de Pablos, Patricia, Almunawar, Mohammad Nabil, Anshari, Muhammad, 2024-03-27 In the ongoing evolution of Asia's economy and society there is a crucial need to explore innovative conceptual frameworks empirical studies and case analyses These endeavors aim to unravel the intricate relationship between digital transformation and the imperative for fostering a greener more circular and climate neutral Asian economy Strengthening Sustainable Digitalization of Asian Economy and Society explores the intersection between digital technologies knowledge management and sustainable development The book addresses the challenges and opportunities the digital age poses examining how advanced information technologies including artificial intelligence IoT and machine learning coupled with practical knowledge management can catalyze a transformative journey Strengthening Sustainable Digitalization of Asian Economy and Society unravels how these digital tools and solutions impact the realization of the Sustainable Development Goals SDGs by 2030 offering invaluable insights for academics researchers industry players policymakers and stakeholders This book emphasizes the ASEAN region providing an understanding of the regional nuances in the digital transition by presenting comparative regional studies including Asia Europe the USA Latin America Africa and the Gulf Region

Influencer Marketing als Verkaufsstrategie. Wie Instagram das Konsumentenverhalten beeinflusst, 2020-08-11 Die Produktrecherche findet immer mehr im Internet statt vor allem in Sozialen Medien Das haben auch Unternehmen erkannt und nutzen verstärkt Influencer Marketing um für Ihre Produkte zu werben Einer der beliebtesten

Social Media Kanäle für die Zusammenarbeit mit Influencern ist Instagram. Doch wie wirkt sich Influencer Marketing auf die Einstellung gegenüber dem werbenden Unternehmen, dem Influencer sowie der Plattform aus? Welchen Einfluss nehmen Influencer auf das Konsumentenverhalten? Und welche Rolle spielt das Alter dabei? Diese Publikation klärt die wichtigsten Fragen zur Verkaufsstrategie Influencer Marketing, indem sie die Chancen und Risiken von verschiedenen Social Media Kanälen beleuchtet. Des Weiteren stellt sie Kriterien für die Auswahl von Influencern dar und gibt Tipps, mit denen Unternehmen Influencer Marketing effektiv nutzen können. Aus dem Inhalt: Online Marketing, Reichweite, Blog, Plattform, Markenbotschafter.

Big Mouth Vogue Williams, 2025-05-22 Like hanging with your funniest, sunniest, most sound-wise friend. Marian Keyes

The Power of Scarcity: Leveraging Urgency and Demand to Influence Customer Decisions Mindy Weinstein, 2022-11-08

Drive revenue and grow your business by using the powerful concept of scarcity. Scarcity isn't just one of the key principles of influence; it's arguably the most powerful, invoking the kind of primal instincts that were essential to our ancestors' survival. It's also the explanation for why, in the mid-1990s, 29,999 Tickle Me Elmo dolls were being scalped for 7,000 apiece. And yet, for all its power, scarcity is a principle that's little understood, even as it's frequently employed in sales and marketing campaigns. Research on scarcity is published mainly in academic journals, not easily accessible to the mainstream public and often written from an economic rather than psychological point of view. In *The Power of Scarcity*, Dr. Mindy Weinstein leverages her deep expertise in both marketing and psychology to reveal how this influence principle can be used to boost sales, win negotiations, spark action, develop community, build customer loyalty, and more. As a digital marketer and doctor of philosophy in psychology, she brings both practical and academic insights to explain the psychology behind scarcity: why it has such an immense impact on decision making and how, used correctly and ethically, it can influence the people who buy your products or services. In these pages, you'll gain a deeper understanding of why and how scarcity works in business and specifically how different types of scarcity messages—supply-related, demand-related, time-related, or limited edition—affect our brains. You'll see it in action from multiple perspectives through case studies, research findings, and eye-opening interviews with current and former executives from brands that include McDonald's, Harry David, and 1,800 Flowers, as well as real-life customers' firsthand experiences. For anyone involved in sales and marketing today, *The Power of Scarcity* is a rare find, combining the best research on the subject as well as hands-on, tactical ways to apply the psychology behind it to knowledgeably harness that power to bolster your business.

Talk of Shame Alex Everwood, 2017-11-14 Goodbye high school. Hello Alpha Chi Somerville University. Katie Jill and Beatrice kick off freshman year with high hopes, but life doesn't go as planned. Old grudges bubble up. New friendships aren't what they seem. One thing is for sure: no one wants to get caught on the Talk of Shame feed, the university's unofficial gossip site. One bad pic, and your reputation is shot. Unfortunately, that's a lesson learned the hard way. TalkOfShame: Katie's hard work got her into the prestigious university. Her aunt is paying her tuition on one condition: Katie must join a sorority, Kappa Kappa Theta (KKT). There's just one problem: Katie was kicked out of

the cool clique in high school Now she s independent and scared to become a sorority girl But is she using independence to protect herself from forming relationships Especially if it s with the gorgeous editor of Somerville University s student newspaper Jill chose Somerville for one reason Alpha Chi Alpha AXA It s the most stunning sorority house on campus and only the prettiest girls become sisters Jill has always been a southern belle whose confidence and humor have won her lots of friends and quite a few hook ups She has yet to have a steady boyfriend But that ll happen automatically once becoming a Chi Alpha Right And then there s Beatrice The perfect frenemy something that comes easy to the young coed A member of Chicago s wealthy elite Beatrice wears only the best labels drives only the hottest cars But her status comes at a price lasting friendship Beatrice manipulates others in order to protect herself and her childhood friendship with Katie was the first one to suffer Will Somerville give her the chance to reconcile and find her true self Katie Jill and Beatrice may not always get along But together they champion and struggle with the ins and outs of Greek Row a life of hook ups heartbreak backstabbing and cheating Both in and out of the classroom For fans of Bright Side by Kim Holden Commencement by J Courtney Sullivan and the TV Series Gossip Girl About the Author Alex Everwood is the pen name of Christian Liberty Marshall an Austrian based writer and musician with degrees from Vanderbilt University and University of Music and Performing Arts Graz When not performing as a violist Christian can be found teaching at the Popakademie Baden W rtemberg writing educational material for children or translating German literature

Influencer Marketing und Werbekennzeichnung. Wie beeinflusst sie die Kaufentscheidung? Anna Arndt,2021-10-11 Bachelorarbeit aus dem Jahr 2021 im Fachbereich Medien Kommunikation Public Relations Werbung Marketing Social Media Note 1 7 FOM Essen Hochschule f r Oekonomie Management gemeinn tztige GmbH Hochschulleitung Essen fr her Fachhochschule Sprache Deutsch Abstract Aus der Aktualit t und zunehmenden Bekanntheit der Frage der Werbekennzeichnung von Instagram Beitr gen entstand das Thema dieser Bachelorthesis In der vorliegenden Arbeit soll untersucht werden inwieweit sich die Nutzer von Instagram durch eine Werbekennzeichnung seitens der Influencer beeinflussen lassen Es stellt sich die Frage ob sich die Wahrnehmung der User und die daraus resultierende Kaufentscheidung ver ndern wenn ein Beitrag explizit als Werbung gekennzeichnet ist Es soll n her darauf eingegangen werden welche Vorschriften und Regelungen zur Werbekennzeichnung existieren sowie darauf wann und wie ein Beitrag gekennzeichnet werden muss Daraus ergibt sich die Forschungsfrage dieser Bachelorarbeit Beeinflusst eine Werbekennzeichnung auf Instagram die Wahrnehmung der User

Sustainability in Creative Industries Muhammad Nawaz Tunio,Jorge Miguel Chica Garcia,Ayman M. Zakaria,Yasmin Moanis Latif Hatem,2024-04-17 In this volume sustainable creative industries become a beacon for innovative change forging a path towards a conscious harmonious world This volume offers a panoramic view of the future where innovations in fashion and visual media blend seamlessly with a commitment to a more sustainable and impactful world More specifically this volume explores the compelling interplay of sustainability creativity and advocacy casting a spotlight on the transformative potential within fashion and visual media It embarks on a

journey through the innovative landscapes of fashion where sustainability takes center stage through an exploration of genderless mode development contemporary patterns and reimagined design strategies that breathe new life into tradition As readers explore the chapters within the symbiotic relationship between visual media and sustainability emerges further delve into the evolution of visual communication design and the potency of Instagram microblogs in shaping perceptions and awareness Furthermore the role of design in disseminating critical information during disasters is unveiled and the ways in which narrative methods can ignite meaningful change explored

Life In A Box Sarah Jane Adams, 2020-03-31 Auction catalogues can reveal a lot about a person their life their loves and their style Antique jewellery dealer Sarah Jane Adams became an international model and overnight Instagram sensation in her sixties She tells her story through a lifetime s collection of rare pieces and worthless objects as well as personal photographs and effects from her estate Told with wit pathos and charm Life In A Box illustrates the deeply personal connection that we have with our belongings they are laden with rich meaning and adventure and above all redolent of our stories

Wie wird die Kaufentscheidung von Instagram Nutzerinnen durch Fitness Influencerinnen beeinflusst? ,2021-02-11 Bachelorarbeit aus dem Jahr 2020 im Fachbereich Medien Kommunikation Public Relations Werbung Marketing Social Media Note 1 9 Technische Universit t Ilmenau Fakult t Wirtschaft und Medien Veranstaltung Medien und Kommunikationsmanagement Sprache Deutsch Abstract Der vorliegende Forschungsstand zeigt dass sich bisher nur wenige Studien mit dem Einfluss von Influencern im digitalen Zeitalter auseinandersetzen Daher wurde in der vorliegenden qualitativen Studie mittels Leitfaden Interviews untersucht inwiefern sich sportlich begeisterte Instagram Nutzerinnen von Influencerinnen der Fitness Branche beeinflussen lassen indem sechs Teilnehmerinnen drei verschiedene Instagram Posting Beispiele gezeigt wurden Mithilfe eines Kategoriensystems wurden die Transkripte systematisch ausgewertet Die theoretische Grundlage bildet hierf r die Drei Komponenten Theorie in Verkn pfung mit dem S O R Modell Soziale Medien genie en gr ere Beliebtheit denn je Tendenz steigend Die hohe Reichweite und Expertise von Meinungsmachern sogenannten Influencern auf sozialen Plattformen wie Instagram wird mehr und mehr von Werbetreibenden erkannt und genutzt Besonders f r junge Frauen dienen die vermittelten K rperbilder und Empfehlungen von ihren Vorbildern als Orientierung In den Ergebnissen zeigt sich dass eine Beeinflussung durch Fitness Influencerinnen nicht auszuschlie en ist Ein aus Sicht der Teilnehmerinnen ansprechender Post wirkt sich sowohl auf kognitiver affektiver als auch konativer Ebene positiv auf deren Kaufabsicht aus Somit k nnen Unternehmen weiter auf die Vermarktung ihrer Produkte durch Meinungsmacher setzen Die Grenzen der Drei Komponenten Theorie flie en jedoch ineinander ber sodass sich keine eindeutige Aussage ber den Grad der Beeinflussung treffen l sst Au erdem limitiert sich die Studie durch die geringe Stichprobengr e weshalb die Ergebnisse in ihrer Repr sentativit t begrenzt sind

Instagram's impact on Generation Z. Does a professional Instagram account influence the decision-making process? Maria Priller, 2019-08-13 Master s Thesis from the year 2019 in the subject Communications Public Relations Advertising Marketing Social Media

grade 2 University of applied sciences Tourism Leisure Management language English abstract The main objective of this master thesis is to investigate whether Instagram has an impact on Generation Z s decision making behaviour when choosing an Austrian spa facility According to the determined research questions this thesis aims to examine as well to what extent a professional Instagram account has an impact on the decision making process what the motivations are to use Instagram regarding a wellness stay and how Generation Z perceives the Austrian spa industry In addition recommendations for an enhanced Instagram performance for Austrian spa s will be given For the secondary research relevant books articles journals studies and websites have been used To answer the research questions properly a quantitative research method in the form of an online questionnaire according to the expectation motivation and attitude model was applied

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